

Expression of Interest (EoI)  
on the  
**Turn-key Project Offer**  
for Greenhouse Development  
for production of tomatoes  
in Tskaltubo municipality, Imereti region, Georgia



The Sample Project is initiated by HTDC and is supported by  
RDA, MEPA and GoG available programs

Project Advisors:

March 20<sup>th</sup>, 2023

# About the project



The project's main objectives are to develop agriculture in the Imereti region and support local farmers to upgrade their greenhouse production, technologies, and income.

## Main strategy

Collect proposals from Agricultural turn-key project management/supplier companies, develop the business plan for the greenhouse project accordingly, and proceed project for financing/implementation.

## The Opportunity

GH Agri offers EoI Respondents the opportunity to introduce their turn-key project, technologies, and consultancy, develop a business plan for the project and introduce it to potential clients (local farmers in Kopitnari IDPs settlement in Kopitnari)

## Project Beneficiary

Nana Kvirkvelia (ID: 60001112002) and Oto Ghartsikia (ID: 2009003628) are class B members of the NNLE Horticulture Training and Demonstration Center and represent Kopitnari IDP community with the existing joint production facilities total of 3.5 ha for production of herbs. They plan to expand their Greenhouses in Kopitnari, supported by A-class HTDC member "GH Agri".

## Project Initiator

In March 2022, IAZ established NNLE Horticulture Training & Demo Center (HTDC) in Baghdati to support the sustainable development of educational and vocational training possibilities and provide access to modern technologies. HTDC provides the land plot and investment to develop educational, training, and Agri input demo infrastructure for HTDC Class A members together with a demo infrastructure for the Agri produce of HTDC Class B members.

Website: [www.htdc.edu.ge](http://www.htdc.edu.ge)



## Project Advisors

LLC GH Agri was established in August 2020 to implement a pilot greenhouse project at (IAZ) Imereti Agro Zone greenhouse cluster production site, Tskaltubo municipality, Imereti region, Georgia. The project initiators consider the nursery production facility for vegetable seedlings, fruits, berries, Lettuce, and Sweet Potato as primary production.

Website: <https://www.ghagri.net>



JV "Imereti Greenhouse Cluster Consortium" (JV), with six member Companies, works on the future successful realization of the IAZ GHCD project Implementation Phase #1 considered for 2022 and 2023, with all member companies well conversant with different project developments in Georgia, having clear understanding on the exact needs to be addressed during the step-by-step development approach offered by Imereti Agro Zone.

Website: [www.jv-igcc.com](http://www.jv-igcc.com)



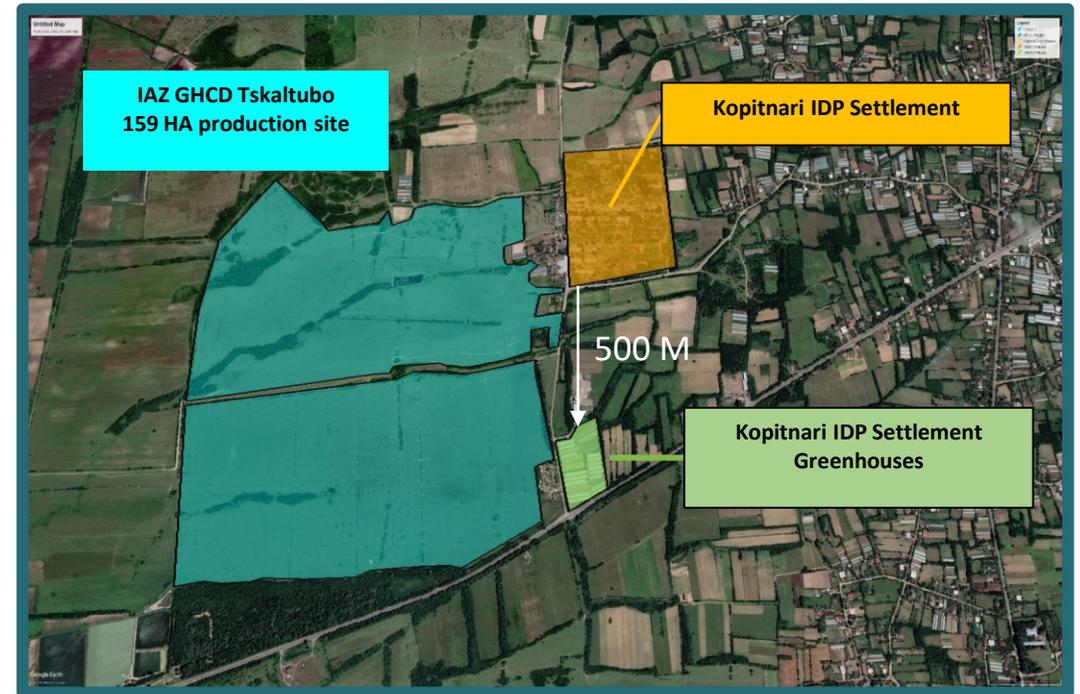
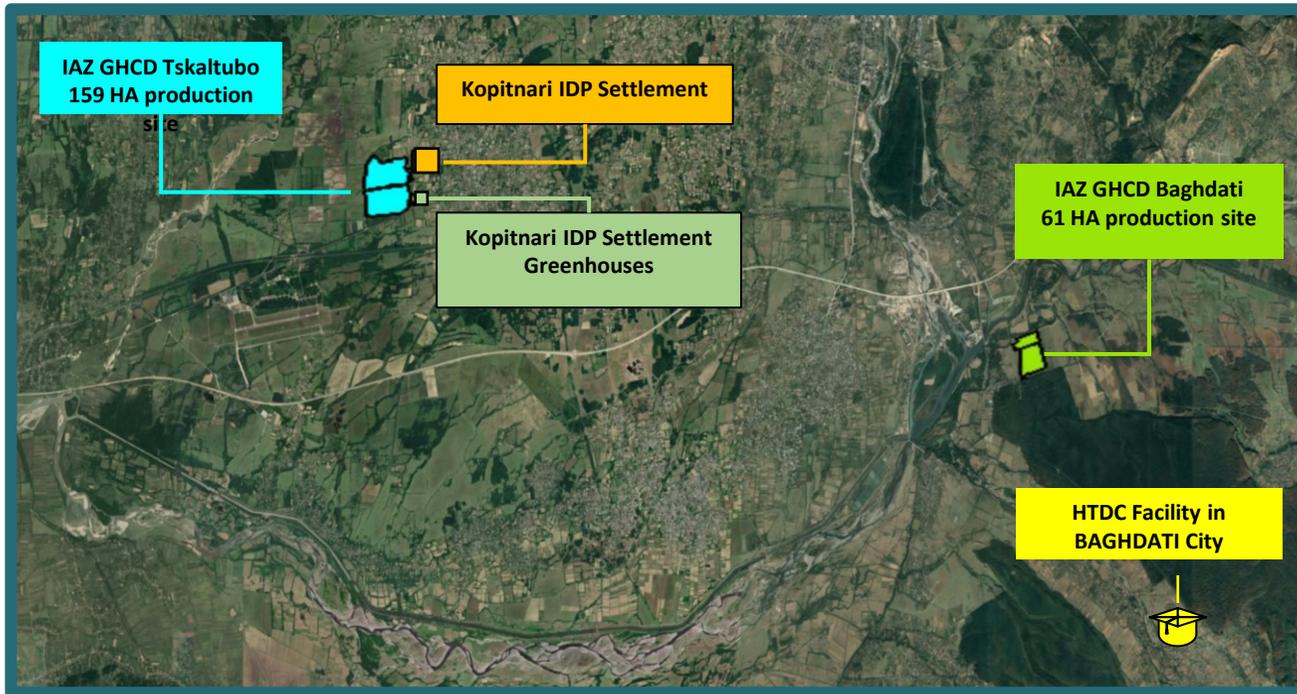
# Kopitnari IDP Greenhouse Settlements



Kopitnari IDP Settlement is located on the neighboring land plot of IAZ GHCD 159 ha production site in Tskaltubo Municipality, Imereti Region, Georgia.

With a total population of up to 400 Families, the Settlement is inhabited by eco and war internally displaced persons, whose primary source of income is Cattle and Greenhouse farming.

For Greenhouse Farming, the settlement members use 3.5 ha of the agricultural Land plot with a total size of 3.5 ha for Greenhouse farms of IDP Settlement members located 500 meters away from the Settlement, at the entrance of the Settlement Territory.



# Ownership of 3.5 ha Agricultural Land Plot

A total of 3.5 ha of Agricultural Land plot owned by Kopitnari IDP Greenhouse farmers is located 500 m away south of Kopitnari IDP Settlement, at the road's entrance.

The fully fenced agricultural Land plot, supported by a 4-meter Road, is supported by low voltage electricity and underwater water for irrigation (in 8-10 m depth)

Ownership-wise, the Land plot is shared between several farmers and Divided into Several Cadastral codes.

Due to a lack of Agricultural Knowledge and experience, the farmers from the settlement are forced to carry out their farming activities in simple low – tech Greenhouses without heating, lighting, and automatic irrigation.

Between the land owners, there are two individual farmers from IDP Settlement who intend to join HTDC as Class B members to develop skills, and knowledge and collect relevant resources for upgrading their existing simple low-tech Greenhouses to the production facility with extended seasonality and yield per m<sup>2</sup>

- Farmer N1 – Nana Kvirkvelia (P.No.: 60001112002)
- Farmer N2 – Oto Ghartsikia (P.No.: 2009003628)

Photos of existing low-tech Greenhouses of HTDC Class B members



# HTDC Class B Member, Oto Ghartskia's Ownership



**Cadastral code of the land plot: N 29.11.32.603**

## **Total Land Plot and existing Greenhouses**

The Farmer N1 owns a total of 0.80 ha of Agricultural Land plot on the territory where the farmer already has 4 Simple low, tech Greenhouses and produces Herbs.

Greenhouses 1 and 2 – Width 5 m; Length 75 m

Greenhouses 3 and 4 – Width 10 m; Length 60 m

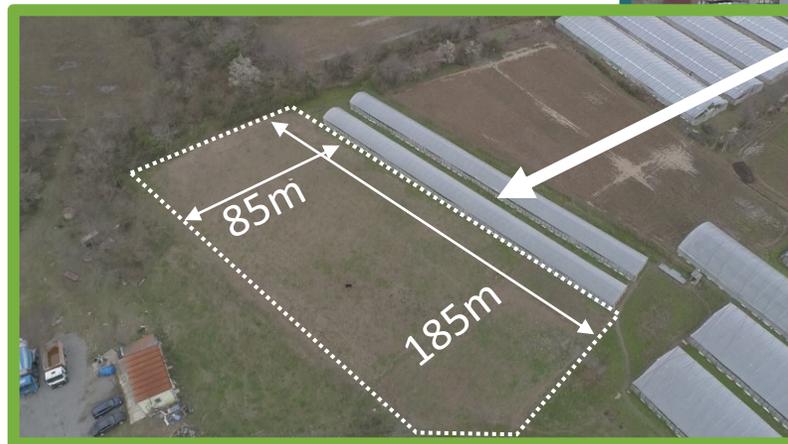
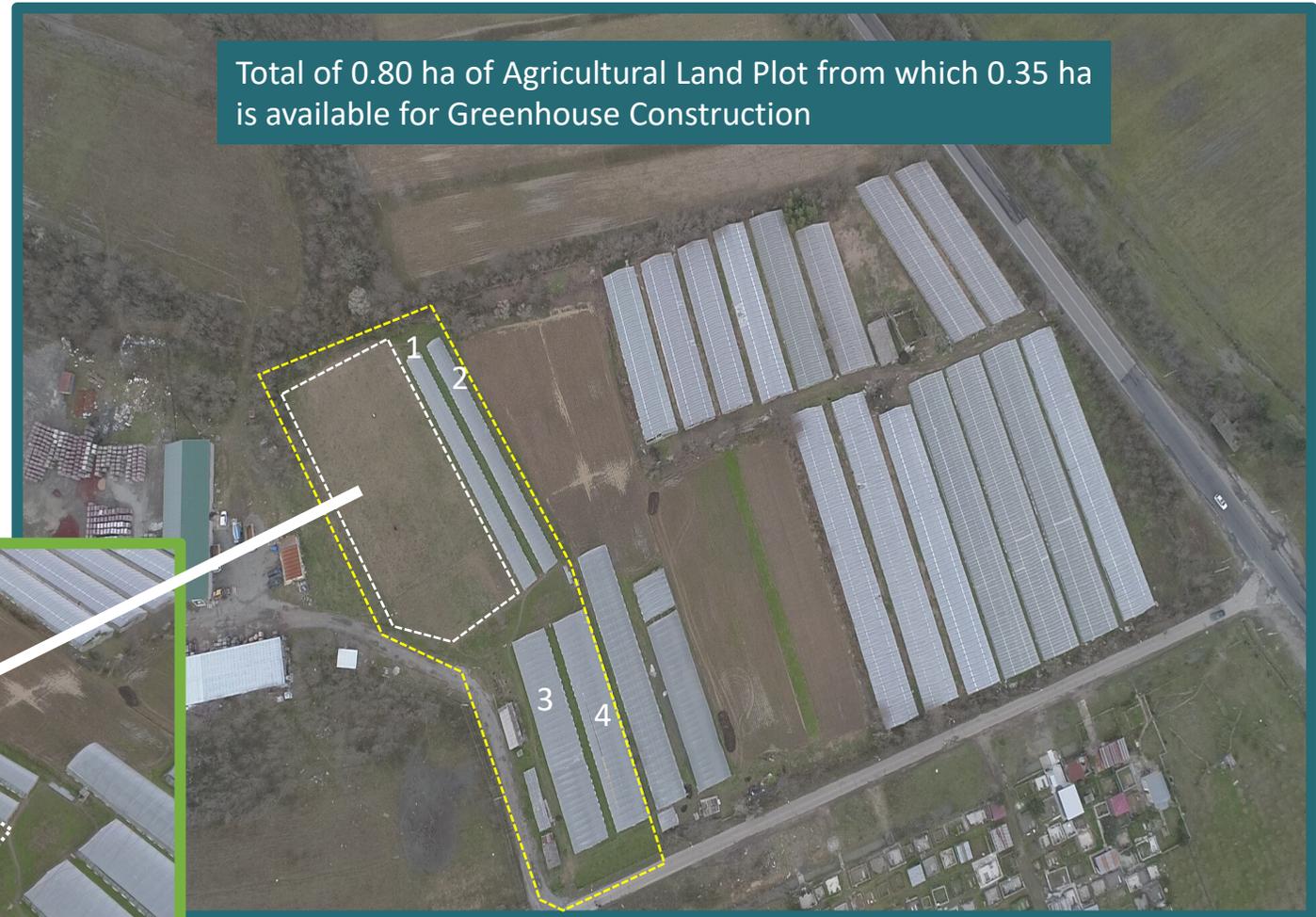
## **Available Land plot for Greenhouse Construction**

The Farmer N1 owns a total of 0.3 fully leveled land plots for Greenhouse construction:

Area – 0.35 ha

Width – 85 M

Length – 185 M



# IAZ HTDC Class B Member Nana Kvirkvelia's Ownership



**Cadastral code of the land plot: N 29.11.32.602**

## **Total Land Plot and existing Greenhouses**

The Farmer N2 owns a total of 0.4 ha of Agricultural Land plot on the territory where the farmer already has 2 Simple low-tech Greenhouses and produces Herbs.

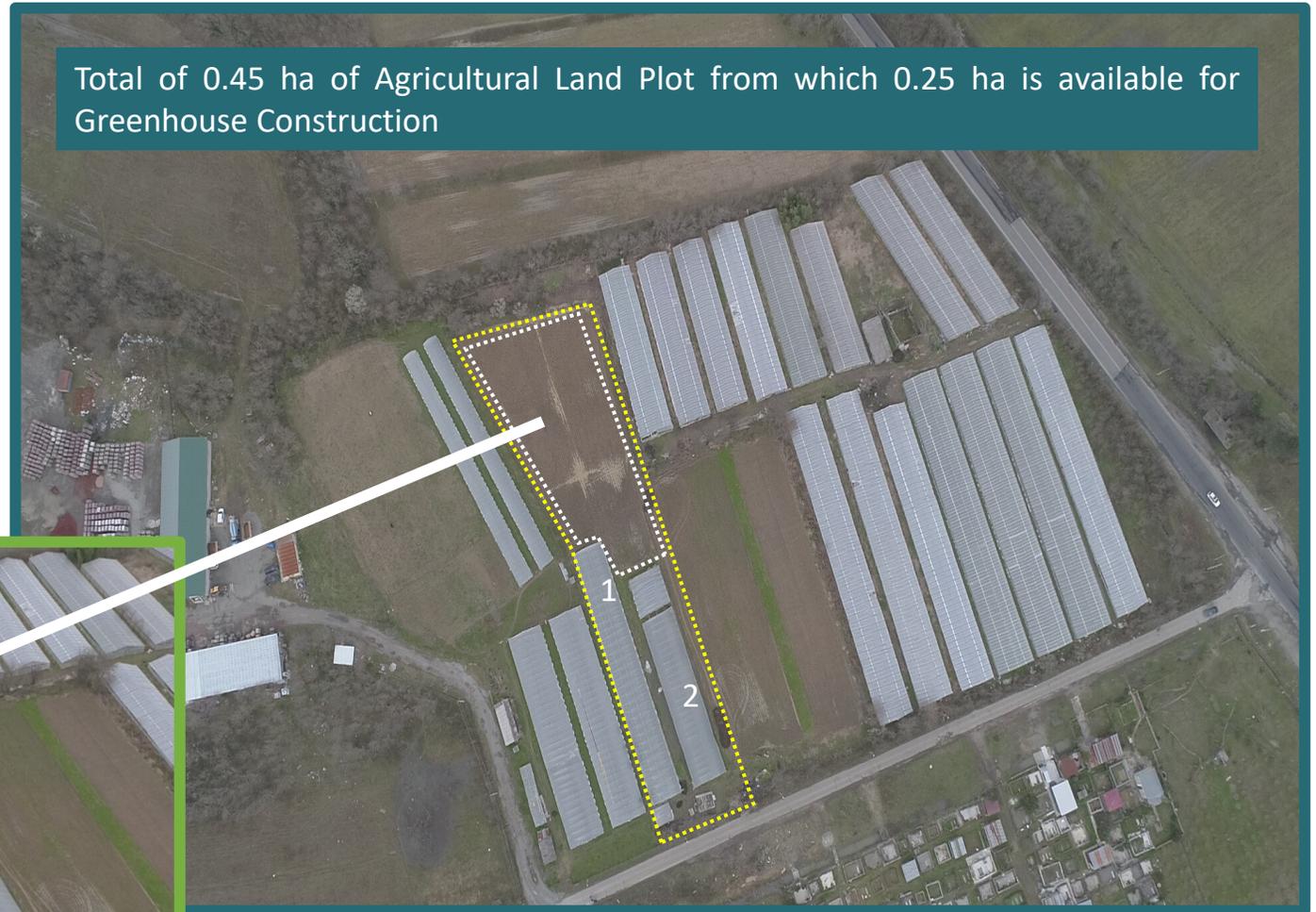
Greenhouses 1– Width 10 m; Length 71 m  
Greenhouses 2 – Width 10 m; Length 59 m

## **Available Land plot for Greenhouse Construction**

The Farmer N1 owns a total of 0.2 fully leveled land plots for Greenhouse construction:

Area – 0.25 ha  
Width – 33 M  
Length – 78M

Total of 0.45 ha of Agricultural Land Plot from which 0.25 ha is available for Greenhouse Construction



# Available Land plots for Greenhouse Construction



Land plot of Class B member  
N1 Oto Ghartskia



0.35 ha

Land plot of Class B member  
N2 Nana Kvirkvelia



0.25 ha

Available Land plots for greenhouse construction total of 0.6 ha

# Eol process and timeframes



The Eol requires Respondents to submit a non-binding proposal based on the requirements set out in this Eol.

The Eol process seeks to engage the private sector to develop proposals that will meet the Project Objectives competitively.

To register as a Respondent, interested parties must provide the completed Returnable Schedule – Registration from March 20h, 2023, no later than 18:00 hours Georgia time on March 31th, 2023 via [info@ghagri.net](mailto:info@ghagri.net).

In parallel to the Eol process on an ongoing basis (from March 2023 to April 2023), GH Agri will undertake an efficient negotiation phase with the Respondents of this Eol and work towards the timely execution of the Project Documents. Therefore, proposals submitted in the Eol process by the Respondents shall be addressed on an ongoing basis, following the chronological order of submission.

GH Agri does not intend to reimburse or contribute to costs incurred by Respondents in preparing Proposals or in relation to participation in the Eol processes more generally.

All questions and clarifications concerning this Eol may only be directed in writing via Email to the Proposal Manager: [Marlam.burdiladze@llcgeoholding.org](mailto:Marlam.burdiladze@llcgeoholding.org)

GH Agri reserves the right to conduct further market research after the Eol Close Date, provided that GH Agri does not receive applications that satisfy objective evaluation criteria for the selection of Respondents for the Project by way of extension of the Eol Close Date and/or conducting one or more further Eol phases.

Eol process – key steps	Target Dates / Periods
Release of Eol	March 20th 2023
Respondent Registration Close Date	March 31th, 2023
Non-binding proposals due	April 7th, 2023
Evaluation of non-binding proposals	On an ongoing basis
Negotiations with Respondents	April 2023
Developing Business Plan for IDPs	May 2023
Presenting IDPs developed Business Plan for their decision	May 2023

# Eol Submissions - requirements



GH Agri is seeking Submissions from Respondents interested in providing technical and technological inputs for the turn-key greenhouse project development.

Respondents interested in the opportunities offered by the GH-Agri are required to complete the Returnable Schedules contained in this document. All information fields in the Returnable Schedules must be completed as indicated in documents and contain the information requested.

GH Agri may, in its absolute discretion, reject a submission that does not include the information requested. Submissions that fail to meet mandatory criteria will not progress further with the evaluation process.

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## Eol Submission requirements

### Returnable document

Returnable Schedule 1	Respondent company information and Confidentiality Agreement
Returnable Schedule 2	Proposal

Respondents may include in their Submissions any other information considered relevant as annexes

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# Appendices

- Returnable Schedule - Registration
- Returnable Schedule – Proposal
- General Terms and Conditions

# Annexes

- HTDC presentation
- HTDC Class A,B,C member lists

# Contact



A dedicated project team has been established by GH Agri to manage the EoI – process.

Please refer additionally to the page "EoI Submissions Process" for communication details to be observed during the EoI process.

All questions and clarifications concerning this EoI may only be directed in writing via Email to the Proposal Manager: [Mariam.burdiladze@llcgeoholding.org](mailto:Mariam.burdiladze@llcgeoholding.org) .  
For more information please visit the GH Agri website: [www.ghagri.net](http://www.ghagri.net)

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